



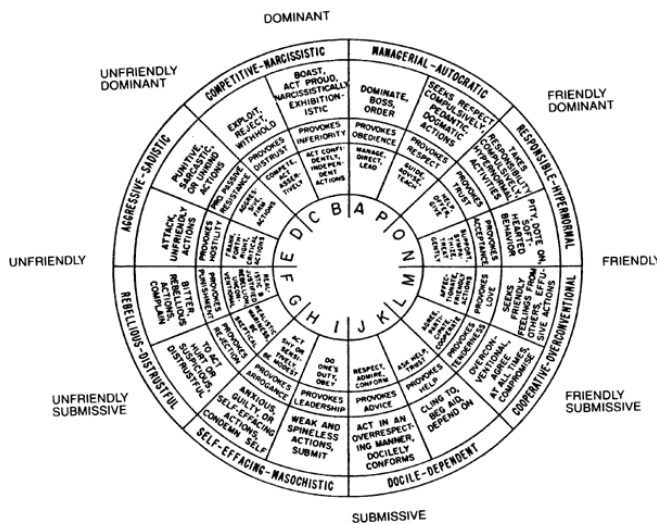
'There are two kinds of people in this life: Those who walk into a room and say, 'Well here I am!' and those who walk in an say, 'Ahh, there you are.'

▶ Developing Presence And Gravitas

Despite all the work that has been done to remove prejudice and discrimination from the workplace, many of us still feel discriminated against for reasons we can't quite pinpoint. We feel others don't take us as seriously as we would wish. Maybe the fault lies in our personality. Is it possible to develop a more commanding personality that will make others take more notice of us?

What Will It Cover?

- How to intrigue others without saying a word
- What do you say after you've said hello?
- How to talk like a VIP to a VIP
- How to be an insider in any crowd
- How to build rapport in order to influence others
- How to work a room like a politician works a room
- How to unlock the hidden power of your voice



Who is it for?

Developing presence and gravitas is for anyone who wants to be taken more seriously by those around them:

- People who want to project more credibility to their colleagues and clients
- People who feel they are good technically but lack the people skills to get the results they deserve
- People who feel that something about their personality, sex, age, social background etc. is holding them back

COURSE DURATION: 2 DAYS
NUMBER OF PARTICIPANTS: 6 - 12